

Dynamic integration at the Fédération Nationale du Crédit Agricole



The main auditorium at the Fédération Nationale du Crédit Agricole

There are some projects that would not have been achieved without perfect synergy between the various stakeholders. The modernization of the AV system of the **Fédération Nationale du Crédit Agricole (FNCA)**, one of the biggest French banking groups, is the prime example.

Integrator **Vidéosonic**, in collaboration with manufacturer **Analog Way** and software development company **Technidream**, created a tailor-made installation unique in the world.

Initiated more than a year ago, the project started from a precise technical need. Eric Cartier, owner of **Vidéosonic**, explains: *“The client needed to be able to display at least three digital or analog sources, seamlessly switching without black or loss of sync, in various formats (16/9, 4/3 and 16/10) on an atypical display space of 36x10ft. The whole installation including lighting, sound and video had to be operated through a single touchscreen.”*

As discussions progressed, the need to develop customizable event style presentations became clear. *“Corporate presentations are becoming more and more professional with notable video manipulations. Thus our client needed a more reactive system that easily enables seamless and customizable presentations including IMAG, etc.”* explains Cartier.

To best match the client’s needs, Eric Cartier selected **Analog Way’s Ascender 32**, a powerful 12x4+1 multi-screen seamless switcher: *“I rapidly came to the conclusion that the **Ascender 32** was the only one system able to handle such a projection space, while bringing the event dimension to presentations.”*

The rest of the project was focused on the control of the **Ascender 32**, and what sets it apart from any other system in the world.. *“The **Ascender 32** is a powerful event oriented processor, so we had to make it as flexible for a corporate client as it is for event technicians. Thus I asked **Technidream** to develop a control solution that offers a full preview of the projection canvas Live”*, explains Cartier.



Touchscreen interface offering a full preview of the stage, developed by Technidream

Based on the existing Crestron driver developed by **Analog Way** for the integration market, **Technidream** created a turnkey solution enabling the operation of the whole control room through a single touchscreen. Alain Diab, owner of **Technidream** explains the process: *“The objective was to offer ergonomic and on-the-fly customizable looks, all optimized and intuitive on a single Crestron interface. We built a partnership with **Analog Way** that allowed us to drastically reduce the programming time of this advanced driver. The result is a unique solution that offers a full preview with the layer positions, automatically refreshed dynamic snapshots of sources, the ability to directly drag & drop a source into a layer, to resize/reposition a layer with the touchscreen, etc. Then, in collaboration with the **FNCA**, we implemented the graphic user interface and control layout to best assist them during their daily requirements.”*

Hervé Dupressoir, IT Manager at the **FNCA** comments: *“We are very happy with this facility and the different partners that facilitated our purchase of a custom tailored solution. We had a pressing need and make full use of this dynamic system. In addition, this is a scalable solution so we know that our investment secures us for the long term.”*

Laurent Marcot, Systems & Network Administrator at the **FNCA**, explains the impacts of the installation on his daily work: *“The new facility perfectly matches our needs. Thanks to the new single interface along with the powerful processing of the **Ascender 32**, we are now able to provide custom calibrated presentations essential to our activity, especially during the plenary sessions of the **FNCA**. In terms of operation, the simplicity of the interface and the ability to have everything centralized has greatly simplified our way of working. Before, we didn't have a preview and weren't flexible with Live changes. Now, we have a full preview of the projection space, and thanks to the tailored features implemented, we are much more reactive during meetings. With the interface we are able to control the sound, light, and video in a single place, where it used to take ten different controls. To sum up, presentations are much more professional, seamless, and reliable.”*

“Thanks to the involvement of the manufacturer and the synergy between all teams engaged, we have developed a unique solution with an unparalleled level of performance”, concludes Diab.



**Analog Way, Pioneer in Analog, Leader in Digital**

Analog Way is a leading designer and manufacturer of presentation switchers and image converters. The company designs a wide range of computer to video scan converters, scalars, seamless switchers and up/down converters. The products provide the most advanced solutions in the Broadcast, AV, Rental & Staging, Church, Corporate and Industrial markets.

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